

# MINNESOTA CE Here In La Crosse!

La Crosse Area REALTORS® Association Brings You:

**MINNESOTA CE—approved for 7.5 hours (or 3.75 hours each course)**

**2010 Navigating the Form Maze & A Day in the Life of an Identity Thief**

Presented by Kaplan Professional Schools (formerly known as Prosource)

## 2010 Navigating the Forms Maze (3.75 hrs):

With real estate forms becoming more complex, errors and misunderstandings can increase dramatically. Consequently, agents can make a mistake that not only impacts transactions but also places all parties at risk for future litigation. This course provides both novice and seasoned licensees a great foundation in the use of the purchase agreement forms, agency disclosure, buyer representation agreement and the listing contract.

Topics include: Forms revised in 2009, Purchase agreement forms, Nearly all addenda, Writing strong contingency clauses, Short Sale Contingency Addendum and much more!

## A Day in the life of an Identity Thief (3.75 hrs):

In this course, you'll be introduced to real-life identity thieves and learn how they acquired the personal information they did. You'll be put in the position of a victim and find out how it feels to have your identity stolen, and the repercussions it can have. From the wired world of the Internet to phone bills and confidential contracts, there's never been more opportunity for identity thieves to work their horrific magic.

Topics include: Types of identity theft, Identifying theft suspects and victims, How they gain personal information, The damage identity thieves can do, What to do when identity theft occurs and more.

Save Gas, Time  
and Hotel  
Expenses!  
Take your MN  
courses locally!



You don't need your  
Minnesota License to  
attend these  
valuable sessions!  
**Space is Limited,**

**Date:** Friday, April 23, 2010

**Schedule:**

8:00 a.m.	Registration, Rolls, & Coffee
8:30—12:15	Course #1 - Navigating the Form Maze (3.75 hours)
12:15—1:15	Break for Lunch on your own
1:15—5:00	Course #2 - A Day in the life of an Identity Thief (3.75 hours)

Please be on time. Class begins promptly at 8:30a.m.  
Those arriving late will not be given CE credits.

**Place:** Stoney Creek Inn  
**Address:** 3060 South Kinney Coulee Rd. Onalaska

**Cost:** \$125/Member (Both Courses) / \$75 (One Course)  
\$140/Non-Member (Both Courses) / \$85 (One Course)

**Cost includes MN CE (3.75 hrs per course), Coffee, Warm Cinnamon Rolls, Soda and Coffee Break**

\$10 late fee if registering after Friday, April 16.  
No refunds or cancellations after Friday, April 16.

Mail, Fax, or Bring form & check or credit card to:  
La Crosse Area REALTORS Association., 111 S. 6th St., La Crosse, WI 54601, Fax 608-785-7742

## Minnesota CE Registration Form/April 23, 2010

NAME: \_\_\_\_\_ FIRM NAME \_\_\_\_\_

AMT. ENCLOSED: \$ \_\_\_\_\_ Check # \_\_\_\_\_

**To pay by credit card, you must complete & sign below (We accept MasterCard, Visa, and Discover):**

Card#: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Exp: \_\_\_\_/\_\_\_\_

STREET ADDRESS: \_\_\_\_\_ Zip: \_\_\_\_\_ Signature (required for charges): \_\_\_\_\_

[ ] SPECIAL SERVICES. CHECK HERE IF YOU REQUIRE SPECIAL SERVICES TO ATTEND. PLEASE ATTACH A DESCRIPTION OF NEEDS.