

La Crosse Area
REALTORS® Association Presents:

Soda & Cookie Break

Sponsored By:



2021-2022 Wisconsin Real Estate
Continuing Education

WI CE Course 1: Wisconsin Listing Contracts and
Course 2: Wisconsin Offers to Purchase
May 11, 2022

Total - 6 Hours WI CE Credit/6 Hours MN CE Credit
Instructor - Attorney Jonathan Sayas

Where: Cedar Creek
2600 Cedar Creek Lane
Onalaska, WI 54650

When: Wednesday, May 11, 2022

Time: 8:00 - 8:30 Registration, Bagels, & Coffee
8:30 - 11:30 Course 1 (3 hours) Plus Exam
11:30 - 12:15 Hot Lunch Served
12:15 - 3:15 Course 2 (3 hours) Plus Exam

Check-in opens 30 minutes before class. Please be on time. Those arriving late will not be permitted in class.

Cost: Member - \$75.00
Non-Member- \$85.00

Includes 6 hours of WI CE (also approved for 6 HRS MN credits), Bagels, and Coffee. Hot lunch (see lunch menu) & Soda/Cookie Break

Lunch Menu: Chicken Stir fry over a bed of rice and rolls

One Course Member - \$40.00 (no lunch)
Only: Non-Member - \$50.00 (no lunch)

There are no refunds for cancellations after May 5, 2022.

\$10.00 Late fee if registering after.

Sign up today and support your local Association!

Masks encouraged but voluntary!

Course 1 – Wisconsin Listing Contracts:

Provides licensees mandatory instruction on protected buyers, exclusions, and extension of the listing contract. Explore marketing topics such as open houses, advertising, and seller cooperation with marketing efforts. Review agency in various contexts and consider how those relationships dictate responsibilities in a transaction.

Course 2 – Wisconsin Offers to Purchase:

Provides licensees mandatory instruction in the financing commitment and appraisal contingencies. Navigate through situations involving multiple buyers and analyze the situation when working with a buyer or seller. Review the most common drafting mistakes and learn how to avoid them when drafting contracts.

About the Instructor: Jonathan M. Sayas serves as Wisconsin underwriting counsel for Stewart Title Guaranty Company. Jonathan received his Juris Doctor from Valparaiso University in Indiana and is licensed to practice before all courts in the state of Wisconsin and U.S. Federal District Court - East District of Wisconsin.

Mail/Fax/Email/ form & check or credit card to: La Crosse Area REALTORS® Association, 111 6th Street South, La Crosse, WI 54601
Fax: 608-785-7742 | Phone: 608-785-7744 | membershipservices@larawebsite.com

NAME: _____

Do you need MN CE? [] YES [] NO

Please check one: [] COURSE 1 ONLY [] COURSE 2 ONLY [] BOTH COURSES

AMOUNT. ENCLOSED: \$ _____ Check # _____

To pay by credit card, complete & sign below (We accept MasterCard, Visa, Discover, and American Express)

Card #: _____ Exp: _____ / _____ CVV Number: _____

Billing address: _____ Zip Code _____

Signature (required for charges): _____

[] Please check here if you require special services or DIETARY NEEDS. Please attach a description of needs.