

# La Crosse Area REALTORS® Association Presents:

## 2023-2024 Wisconsin Real Estate Continuing Education

**WI CE Course 12 - Elective 1 - Elective 6**

**WI CE Course 8 - Elective 3 - Elective 4**  
**Sponsored by:**



**WNB FINANCIAL**  
 MORE THAN A BANK

**April 25, 2024**

**Total - 6 Hours WI CE Credit/6 Hours MN CE Credit**

**Instructor - Mike Brennan, MN Realty School**

Mike was licensed from May 1995 until February 2012. Mike taught at Kaplan for 11 years. He has taught pre-license and continuing education classes since 2003 in Minnesota, Nevada, Wyoming, Montana, Florida and Wisconsin. Mike's energy and enthusiasm keeps students engaged and alert. He became an investment property owner in 1993. Since then, Mike has worked in restoring/reselling houses, rentals and sales. Mike is involved with the Minnesota Board of REALTORS® and has volunteered for many committees, including Professional Standards, Nominating, Executive and the Board of Directors for the

**Where:** Cedar Creek  
 2600 Cedar Creek Lane  
 Onalaska, WI 54650

**When:** April 25, 2024

**Time:** 8:00 - 8:30 Registration, Bagels, & Coffee  
 8:30 - 11:30 Course 12 - Elective 1 - Elective 6 Plus Exam  
 11:30 - 12:15 Hot Lunch Served  
 12:15 - 3:15 Course 8 - Elective 3 - Elective 4 Plus Exam

Check-in opens 30 minutes before class. Please be on time. Those arriving late will not be permitted in class.

**Cost:** Member - \$100.00  
 Non-Member- \$110.00

Includes 6 hours of WI CE (also approved for 6 HRS MN credits), Bagels, and Coffee. Hot lunch (see lunch menu) & Soda/Cookie Break

**Lunch Menu:** Chicken Stir fry over a bed of Rice and Rolls

**AM or PM Session only** Member - \$50.00 (no lunch)  
 Non-Member - \$55.00 (no lunch)

**There are no refunds for cancellations after April 18, 2024. | \$10.00 Late fee if registering after.  
 Sign up today and support your local Association!**

**Course 12 - Seller and Licensee Disclosure in Wisconsin Transactions**

**Elective 1 - Short Sales and Foreclosures in Wisconsin**

**Elective 6 - Risk Reduction for Wisconsin Licensees**

**Course 8 - Default, Earnest Money, and WB-45 Cancellation Agreement and Mutual Release**

**Elective 3 - Other Wisconsin Approved Forms**

**Elective 4 - Closing of Buyer's Property Contingency, Secondary Offer, and Bump Clause in the Wisconsin Offers to Purchase**

**Mail/Fax/Email/form & check or credit card to:** La Crosse Area REALTORS® Association, 111 6th Street South, La Crosse, WI 54601  
 Fax: 608-785-7742 | Phone: 608-785-7744 | [membershipservices@laraweb site.com](mailto:membershipservices@laraweb site.com)

**NAME:** \_\_\_\_\_

**Do you need MN CE?**    ☐ YES    ☐ NO

**Please check one:** ☐ COURSE 12 - Elective 1 - Elective 6 ONLY    ☐ COURSE 8 - Elective 3 - Elective 4 ONLY  
☐ ALL COURSES

**AMOUNT. ENCLOSED:** \$ \_\_\_\_\_

**Check #** \_\_\_\_\_

**To pay by credit card, complete & sign below (We accept MasterCard, Visa, Discover, and American Express)**

**Card #:** \_\_\_\_\_ **Exp:** \_\_\_\_\_ / \_\_\_\_\_ **CVV Number:** \_\_\_\_\_

**Billing address:** \_\_\_\_\_ **Zip Code** \_\_\_\_\_

**Signature (required for charges):** \_\_\_\_\_

☐ Please check here if you require special services or DIETARY NEEDS. Please attach a description of needs.