

La Crosse Area
REALTORS® Association Presents:
Soda & Cookie Break
Sponsored By:



2021-2022 Wisconsin Real Estate
Continuing Education
**WI CE Course 5: Wisconsin Real Estate Law and
Practice and
Course 6: Wisconsin Real Estate Transactions**
May 24, 2022
Total - 6 Hours WI CE Credit/6 Hours MN CE Credit
Instructor - Attorney Jonathan Sayas

Where: Cedar Creek
2600 Cedar Creek Lane
Onalaska, WI 54650

When: Tuesday, May 24, 2022

Time: 8:00 - 8:30 Registration, Bagels, & Coffee
8:30 - 11:30 Course 5 (3 hours) Plus Exam
11:30 - 12:15 Hot Lunch Served
12:15 - 3:15 Course 6 (3 hours) Plus Exam

Check-in opens 30 minutes before class. Please be on time. Those arriving late will not be permitted in class.

Cost: Member - \$75.00
Non-Member- \$85.00

Includes 6 hours of WI CE (also approved for 6 HRS MN credits), Bagels, and Coffee. Hot lunch (see lunch menu) & Soda/Cookie Break

Lunch Menu: Garlic Herb Chicken over a bed of Rice, Vegetables, and Rolls

One Course Member - \$40.00 (no lunch)
Only: Non-Member - \$50.00 (no lunch)

*There are no refunds for cancellations after May 19, 2022.
\$10.00 Late fee if registering after.
Sign up today and support your local Association!
Masks encouraged but voluntary!*

Course 5 – Wisconsin Real Estate Law and Practice:

Provides instruction on financing sources including seller financing and when it may be permitted or prohibited. Review the mandatory seller disclosure obligations including when a seller could be liable for misrepresentation to a buyer. Consider how to best prepare a seller when listing a condominium and helping the seller prepare for an offer to purchase.

Course 6 – Wisconsin Real Estate Transactions:

Provides instruction on options and rights of first refusal and how these are used in a transaction. Review buyer agency and how it can be used to serve a buyer-client's needs in a transaction. Consider various environmental matters and how they might affect your transaction.

About the Instructor: Jonathan M. Sayas serves as Wisconsin underwriting counsel for Stewart Title Guaranty Company. Jonathan received his Juris Doctor from Valparaiso University in Indiana and is licensed to practice before all courts in the state of Wisconsin and U.S. Federal District Court - East District of Wisconsin.

Mail/Fax/Email/ form & check or credit card to: La Crosse Area REALTORS® Association, 111 6th Street South, La Crosse, WI 54601
Fax: 608-785-7742 | Phone: 608-785-7744 | membershipservices@laraweb.com

NAME: _____

Do you need MN CE? [] YES [] NO

Please check one: [] COURSE 5 ONLY [] COURSE 6 ONLY [] BOTH COURSES

AMOUNT. ENCLOSED: \$ _____ **Check #** _____

To pay by credit card, complete & sign below (We accept MasterCard, Visa, Discover, and American Express)

Card #: _____ Exp: _____ / _____ CVV Number: _____

Billing address: _____ Zip Code _____

Signature (required for charges): _____

[] Please check here if you require special services or DIETARY NEEDS. Please attach a description of needs.